

PrimeFare East 2024 | June 28-29| Sheraton Grand Hotel Downtown Nashville, TN

Prosthetics

Friday June 28, 2024

Track Sponsored by ALPS

- 7-8a** **Breakfast Exhibit Hall, Registration**
- 8a-10a** **Upper Extremity Prosthetics: Advancements in Adaptive ADL Specific Terminal Devices.**
Learn about ADL Specific Solutions for the Person with Upper Extremity Limb Loss or limb Difference.
Presenters Sam Brouillette, CP-SPS, Fillauer Clinical Specialist
- 10-10:15a** **Break-Exhibit Hall**
- 10:15-11:15** **Understanding the Value of a more Stable, Dependable Version of the Microprocessor Knee.**
Often, prosthetists must utilize dramatic alignment adjustments to create enough stability for patients utilizing an MPK. These alignment challenges can be especially difficult when working with knee disarticulation or longer transfemoral amputees. Learn how an innovative MPK technology solves these stability challenges while providing exceptional smoothness of gait.
Presenters Derek Inserra, CPO- Nutech Synergies, Sam Brouillette, CP- SPS
- 11:15-12:15** **Fabrication Techniques**
Presentation will cover plastic pulling and advice on how to deal with and resolve fabrication issues.
Presented by: Daniel Hickey Bulldog Tools
- 12:15-1:15** **Lunch, Exhibit Hall**
- 1:15-3:15** **Research on Early Ambulation and the Many Psychological and Physiological Benefits**
Early ambulation after amputation can provide important benefits for persons with limb loss that are both psychological and physiological. The latest prosthetic technologies feature immediate fitting capabilities that help expedite the rehabilitation process. Getting persons up walking earlier has been shown to promote blood flow, maintain muscle tone and strength, and aid in joint flexibility. Walking soon after amputation can facilitate feelings of independence, improved mood and self-esteem. This lecture will also discuss case studies where the iFIT system has played a role in wound healing and improving skin condition on the residual limb after amputation. Several case studies will also be presented where challenging limbs that cannot be accommodated by conventional prosthetic techniques were fit successfully with the iFIT system.
Joshua Mullins, VP Business Development, i-FIT
- 3:15-3:45** **Break in Exhibit Hall**

3:45-4:45 Latest Solutions To Improve Patient Outcomes: Partial Hand/Finger
This course will describe growth opportunities and highlight the latest solutions to improve patient outcomes in the partial hand/finger segment. After attending this course, attendees should understand:
Market size and growth opportunities for the Central US
Impact of partial hand/finger amputations on patient's lives
Current prosthetic solutions
Successful outcomes for prosthetists and patients
Paul Gilbert, Point Designs, Head of Business Development, Central Region

4:45-5:45 Sock It To ME?-Updated!
A discussion on prosthetic and orthotic socks with "the sock guy." We will discuss ply, proper donning and doffing and the different socks available to help your patient be as comfortable as possible. We will examine how the socks have become interfaces with the changes in technology in the prosthetic and orthotic industry. A conversation on how to use medical textiles in making your practice more profitable will be examined.
Presented by: Fred Lanier, Vice President Sales, Comfort Products

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7:30-8a Breakfast, Exhibit Hall

8-10a Optimization of Adjustable Socket Designs
This course offers a transformative learning experience, guiding clinicians towards a deeper understanding of socket optimization through adjustability. Throughout the course, clinicians will receive instruction in creating adjustable sockets with a clinical perspective on upgrading traditional socket designs with adjustable solutions for specific use cases like vascular patients, rotationplasty, knee disarticulations, supracondylar, supra olecranon, and other sockets with adjustable considerations. This session explores essential design requirements, encompassing both functional and technical aspects, to ensure clinicians can construct well-functioning adjustable sockets either in house, or in conjunction with a fabrication facility. Click will also explore the nuances and details of properly 'ordering' adjustable sockets. This information will streamline the design process, leading to increased efficiency and improved patient experiences.
Mike Marten, CTP, Click Medical

10-10:15a Break, Exhibit Hall

10:15-12:15 Prosthetic Management of Partial Foot Amputation
Robert Meier, CO, Consultant to Allard USA

12:15-1:15 Lunch, Exhibit Hall

1:15-3:15 PROTEOR Quattro Course
Discover the Quattro's cutting edge MPK technology, unique features and benefits, and ease of programming and adjustments using the GaitLab and Freedom Innovations apps.
Jordan Adkins, CP, Senior Clinical Prosthetist, Proteor

- 3:15-3:45** **Break, Exhibit Hall**
- 3:45-4:45** **PROTEOR SYNSYS Introduction Course**
This session will introduce you to SYNSYS, PROTEOR'S newest addition to the Microprocessor Controlled Knee portfolio. You will learn about the SYNSYS's unique design and functions that will benefit your Transfemoral patients. The design provides a triple flexion moment that is unique in prosthetic design, providing 42 degrees of ROM at the ankle and the benefits of advanced MP control of the knee.
Jordan Adkins, CP, Senior Clinical Prosthetist, Proteor
- 4:45-5:45** **Intuitive MPK technology from College Park**
This workshop will cover the benefits of the new Icon MPK from College Park. We will review the clinical benefits behind MPK designs. In addition, we will explain the features & functions of the Icon, including straightforward programming and intuitive functionality. Programming through the Stride Studio app of the Icon knee will be demonstrated with both the Clinician and patient side of the application.
Jonathan Cook, CPO, Clinical Education & Technical Service Manager, CPI

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Orthotics

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Track Sponsor-TBA

- 7-8a** **Registration, Breakfast in Exhibit Hall**
- 8-10a** **Thuasne Knee Brace Technology**
During this course, clinicians will explore the advantages of Thuasne's Knee Brace Technology including the TM5 Knee Joint, components and fabrication methods. We will review indications, research, as well as Thuasne USA's new and improved knee OA range and how material science and innovative design is improving the patient experience.
Greg Steward, CPO, MS, Key Account Clinical Education Manager , Thuasne
- 10-10:15** **Break, Exhibit Hall**
- 10:15-12:15** **Orthotic Management of Soft Tissue Dysfunctions**
Robert Meier, CO, Consultant to Allard USA
- 12:15-1:15** **Lunch, Exhibit Hall**
- 1:15-3:15** **Advanced Methodologies of Full-Time Scoliosis Bracing**
This course provides an in-depth review of the clinical treatment of adolescent idiopathic scoliosis and presents recent advancements in the design and methodology of fulltime orthoses. Education will be provided on the effective approaches to 3D scanning, brace design, blueprinting, fabrication, evaluation and fitting and adjustments. Proper measuring techniques to ensure better bracing and patient outcomes will be discussed accompanied by x-ray review and patient evaluation.

David Collins CO, Spinal Technology

3:15-3:45

Break, Exhibit Hall

3:45-5:45

STAR Family Designs and Technologies

This presentation provides an overview of seven (7) unique designs for cranial remolding orthoses (CROs) to treat infant head shapes and pathologies. Understanding the differences between CRO design features allows the cranial clinician to discuss the merits and options of the different designs with the physician and family. Scanning technologies such as the STARscanner and SmartSoc systems accurately report on numerous anthropometric values. 2D and 3D measurements are based on anatomical, mathematical and pseudo landmarks that are used document linear and volumetric head shape changes over time.

Vincent DeCataldo, Clinical Services Manager, Orthomerica

Saturday June 29, 2024

Orthotics

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7:30-8a

Breakfast Exhibit Hall

8a-10a

Overview and update on lower extremity
Vincent DeCataldo, Clinical Services Manager, Orthomerica

10-10:15

Break, Exhibit Hall

10:15-12:15

A Modern Approach to Orthotic Solutions

This course offers the practitioners the most current and up to date information on products in the orthotic field. During this course we will review patient selection, appropriate outcome measures, correct coding, warranty, and componentry specifications. Upon completion of this course, participants will gain a better understanding of how to apply this information to provide optimal solutions for their patients.

Anisah Mirza, MBA, CPO/L Cascade Orthopedic Supply

12:15-1:15

Lunch, Exhibit Hall

1:15-3:15

Fitting, Delivering and Programming The TECTUS

The purpose of the presentation is to provide a clinical understanding of the Tectus. It will explain to the audience that the Tectus is a hydraulic microprocessor-controlled knee joint used as part of a custom lower limb orthosis to assist those with partial paralysis of their lower limb. The presentation goes into developing the technology for orthotic use and the clinical benefits to the patient. It will also describe the patient profile that can benefit from this type of technology and what is required for patient selection.

We will review the functions of the orthosis and its clinical applications by discussing the different modes of the Tectus in detail. The course describes proper evaluation, measurement, and the process of fitting, delivering, and programming the Tectus. At the end of the presentation, there will be an opportunity for questions and answers to address specific questions the attendees may have regarding the Tectus.

David Telford CPO, Regional Clinical Specialist, Blatchford

3:15-3:45

Break, Exhibit Hall

3:45-5:45

Use Your Cell to Scan-How To

This clinical presentation will demonstrate how to effectively and accurately scan AFOs, KAFOs, prosthetics, and other segments using your cell phone.

TBA

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Pedorthics

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Track Sponsored by New Step Orthotics Lab

Presented by: Dennis Janisse, C.Ped., National Pedorthic Services, Inc.

- 7-8a** **Registration, Breakfast Exhibit Hall**
- 8-9a** Understanding and treating the Charcot Foot
- 9-10a** How does the Pedorthist fit into the Modern Day Foot Care.
- 10-10:15a** **Break, Exhibit Hall**
- 10:15-12:15** Relating to and Understanding your Geriatric Patients
- 12:15-1:15** **Lunch, Exhibit Hall**
- 1:15-2:15** “Shear” we talk about it now let’s do something about it
- 2:15-3:15** Working with Elite (ALL) Athletes
- 3:15-3:45** **Break, Exhibit Hall**
- 3:45-4:45** Conservative Management of the Cavovarus Foot
- 4:45-5:45** How does Peripheral Neuropathy affect our patients’ feet

Saturday June 29, 2024

Pedorthics

- 7-8a** **Breakfast, Exhibit Hall**
- 8-9** **ABCs of AFOs**
Learn about conditions and the pathology of drop foot. Overview of prefabricated and custom AFOs aid the challenges of fitting. Case studies examples.

Teresa Alpert CO, C. Ped, Faculty Orthotist, Pedorthist, University of Colorado Department of Orthopedics, Division of Foot and Ankle

- 9-10** **Orthotics: The Foundation, Supporting you with each step**
Common foot pathologies managed with orthotics can reduce pain, promote improved foot, ankle, knee and hip alignment.
Together we will learn how to select the best orthotic modality to address common foot pathologies, hammer toes, bunions, plantar factors, Achilles tendonitis and more. Using a holistic approach incorporating lower limb modalities will enhance the overall outcomes for your patients, clients and customers.
April Wilson CMPTA, BS, CKTP, CI National Clinical Educator Footcare & Orthopaedics
- 10-10:15** **Break, Exhibit Hall**
- 10:15-12:15** **Compression Therapy-What is It?**
Understanding the concepts of compression therapy and the Lymphatic system. How to recognize lower limb edema and what you can do to help your clients, customers and patients. You are often the first responder to lower limb problems and today you will learn solutions to solve problems and expand your resources.
April Wilson, CMPTA, BS, National Clinical Educator Footcare & Orthopaedics, MEDI, USA
- 12:15-1:15** **Lunch, Exhibit Hall**
- 1:15-2:15** **Compression Therapy-What is It? Cont.**
Understanding the concepts of compression therapy and the Lymphatic system. How to recognize lower limb edema and what you can do to help your clients, customers and patients. You are often the first responder to lower limb problems and today you will learn solutions to solve problems and expand your resources.
April Wilson, CMPTA, BS, National Clinical Educator Footcare & Orthopaedics, MEDI, USA
- 2:15-3:15** **Pedorthic Evaluation, Assessment and Orthotic Modalities For Athletes**
Robert Feldman, C’Ped, President Fore2Feet
- 3:15-3:45** **Break, Exhibit Hall**
- 3:45-5:45** **Immediate Heat Moldable Solutions “Pedorthic ToolBox”-Hands On Workshop**
Learn immediate solutions for offloading and modifying inserts. Make a direct heat mold orthotic easy, fast and billable.
Teresa Alpert CO, C. Ped, Faculty Orthotist, Pedorthist, University of Colorado Department of Orthopedics, Division of Foot and Ankle

**PrimeFare East 2024 | June 28-29| Sheraton Grand Hotel
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Administrative

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Track Sponsored by O&P Insight

Sessions led by Lesleigh Sisson, CED, Cfo, Cfm

- 7-8a** **Registration, Breakfast Exhibit Hall**
- 8-9a** **What's New with Medicare?**
CMS has been very busy...time to learn more about the proposed changes to the Lower Limb Prostheses LCD, a new benefit category, new codes, and changes to orthoses definitions.
- 9-10a** **Internal Audits**
Learn more about internal compliance audits; why you should conduct them, what you can learn from them, and how they can improve your practice.
- 10-10:15** **Break, Exhibit Hall**
- 10:15-11:15** **Documentation Do's**
How clinicians can document more thoroughly to ensure successful reimbursement and better communication.
- 11:15-12:15** **Trends in Denials and Audits**
An in-depth discussion about the issues and the solutions O&P Insight proposes to ensure timely and appropriate reimbursement
- 12:15-1:15** **Lunch, Exhibit Hall**
- 1:15-2:15** **Audit and Appeal Strategies**
A look into the strategies you can use to face audits and appeals and the O&P Insight blueprint for success.
- 2:15-3:15** **Coding, Modifiers, and ICD-10s Oh My!**
Don't be alarmed, let's take a deep dive into coding considerations and common errors.
- 3:15-3:45** **Break, Exhibit Hall**
- 3:45-4:45** **Working Genius - Do You Have the Right People in the Right Seats?**
Are you frustrated with your workflow and staff efficiency? Ensuring your team understands one another and their role and responsibilities is crucial. Learn more about how the Working Genius can benefit your practice.
- 4:45-5:45** **Succession Planning and M&A**

Saturday June 29, 2024

Administrative

Track Sponsored by CBS Medical Billing & Consulting, LLC

- 7:30-8a Breakfast, Exhibit Hall**
- 8-9a You've got Questions, We've got Answers: Frequently Asked Questions of O&P Billing Experts**
In this presentation, Billing and Reimbursement experts from CBS Medical Billing & Consulting will answer the common questions they receive from business owners, practitioners and office administrators.
Stacy Toner, CBCS, CBS Medical Billing and Consulting
- 9-10a Top Cashflow Killers & How to Avoid Them**
Learn about some of the most common billing errors and claim denials that O&P reimbursement professionals face and how to not only fix them but, avoid them.
Sydney Palermo, CBS Medical Billing and Consulting
- 10-10:15 Break, Exhibit Hall**
- 10:15-11:15 Hands On: Using Medicare's Documentation Checklist to Audit your Claims**
In this interactive session we will audit a sample chart together using Medicare's Documentation Checklist tool. Attendees will learn how to use valuable Medicare resources to help audit their practice's compliance.
Stacy Toner, CBCS, Valerie Vastola and Sydney Palermo, CBS Medical Billing and Consulting
- 11:15-12:15 Putting the Management in Revenue Cycle Management**
A well-managed, healthy Revenue Cycle keeps your cashflow steady. In this presentation we will discuss how to effectively manage the revenue cycle for your office through the creation of efficient processes and how to identify and clear up bottlenecks that could cause disruptions in patient care and cashflow.
Valerie Vastola, CBS Medical Billing and Consulting
- 12:15-1:15 Lunch, Exhibit Hall**
- 1:15-2:15 Utilization of Medicare LCD and Policy Article, Keeping up with changes.**
Learn the reasons why clinicians should be familiar with LCDs and Policy Articles. A review of the different information contained in both. The importance of understanding revisions, where to find revisions and how to utilize and understand them to stay up to date on important changes.
Presenter Sam Brouillette, CP-SPS
- 2:15-3:15 2024: Facility Accreditation Standards: Making Sure You're Compliant**
Join us to learn how you can remain compliant with Medicare and ABC standards throughout the year.
Learn best business practices to keep your facility and staff on the top of their game and ready for any challenges. We'll also discuss how ABC's extensive set of accreditation resources will help you perform at your best.
Jim Lawson, Outreach Development Director, ABC
- 3:25-3:45 Break, Exhibit Hall**

3:45-5

Optimizing O&P Practices: Harnessing the Power of Lean Six Sigma and GEMBA Walks

The orthotic and prosthetic (O&P) profession, like many healthcare sectors, is rife with complexities. Delivering high-quality patient care while maintaining operational efficiency is a challenge. This presentation delves into the world of Lean Six Sigma and GEMBA walks, demonstrating how these methodologies, often used in manufacturing and corporate settings, can be seamlessly integrated into O&P practices. Attendees will gain insights into streamlining processes, improving patient care, and enhancing bottom-line results. Through real-world examples and actionable strategies, this presentation will provide O&P professionals with the tools to elevate their practice to new heights.

Scott Williamson, OPIE